

1. Approval of Contracts

Rich Kluin 367-5692

Authorizing the President and Vice President, Finance/Operations to enter into and execute contracts for and on behalf of Southeast Technical Institute as follows:

Item No.	Contract Number	Contractor	Project	Cost
a.	20-010Southeast, RLK	Indeed	Employee Recruitment	\$15,000+
b.	20-011Southeast, BAV	Watermark	Post-Secondary Toolbox	\$30,600
c.	20-012Southeast, RJG	SD Depart.of Education	Perkins Consortium	\$87,500

2. Approval of FY21 Southeast Tech Salary Schedules

Rich Kluin 367-5692

a. Administrators' Salary Schedule - 12 Month

GRADE LEVEL	Step 1	Step 2	Step 3	Step 4	Step 5
A	129,794	134,336	139,039	143,879	148,915
B	119,427	123,607	127,934	132,387	137,020
C	114,788	118,806	122,965	127,246	131,699
D	110,151	114,007	117,998	122,105	126,379
E	105,785	109,488	113,320	117,265	121,369
F	101,967	105,535	109,230	113,032	116,988
G	95,419	98,758	102,216	105,774	109,476
H	88,680	91,783	94,996	98,302	101,742

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

b. Southeast Tech Employment Contract (Exempt) Salary Schedule – 12 Month

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
O	87,423	88,377	89,332	90,287	91,241	92,196	93,151	94,105
N	82,541	83,442	84,344	85,245	86,146	87,048	87,949	88,850
M	77,659	78,507	79,355	80,203	81,051	81,899	82,747	83,595
L	72,009	72,796	73,582	74,368	75,155	75,941	76,727	77,514
K	66,771	67,500	68,229	68,958	69,688	70,417	71,146	71,875
J	61,914	62,590	63,266	63,942	64,618	65,294	65,970	66,647
I	57,410	58,037	58,664	59,291	59,918	60,545	61,171	61,798
H	51,392	51,953	52,514	53,075	53,637	54,198	54,759	55,320
G	46,790	47,300	47,811	48,322	48,833	49,344	49,855	50,366
F	42,502	42,966	43,430	43,894	44,358	44,823	45,287	45,751
E	38,175	38,592	39,009	39,426	39,843	40,260	40,676	41,093
D	34,006	34,377	34,748	35,120	35,491	35,862	36,234	36,605
C	30,072	30,401	30,729	31,057	31,386	31,714	32,042	32,371
B	26,748	27,040	27,333	27,625	27,917	28,209	28,501	28,793
A	23,464	23,720	23,976	24,233	24,489	24,745	25,001	25,257

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
O	95,060	96,015	96,969	97,924	98,878	99,833	100,788	101,742
N	89,752	90,653	91,554	92,456	93,357	94,258	95,160	96,061
M	84,443	85,291	86,139	86,987	87,835	88,683	89,531	90,379
L	78,300	79,086	79,873	80,659	81,445	82,232	83,018	83,804
K	72,604	73,333	74,062	74,792	75,521	76,250	76,979	77,708
J	67,323	67,999	68,675	69,351	70,027	70,703	71,379	72,055
I	62,425	63,052	63,679	64,306	64,933	65,560	66,187	66,814
H	55,881	56,442	57,004	57,565	58,126	58,687	59,248	59,810
G	50,877	51,388	51,899	52,410	52,921	53,432	53,943	54,454
F	46,215	46,679	47,143	47,607	48,071	48,536	49,000	49,464
E	41,510	41,927	42,344	42,761	43,178	43,594	44,011	44,428
D	36,976	37,348	37,719	38,090	38,462	38,833	39,204	39,576
C	32,699	33,028	33,356	33,684	34,013	34,341	34,670	34,998
B	29,085	29,377	29,669	29,961	30,253	30,545	30,838	31,130
A	25,514	25,770	26,026	26,282	26,539	26,795	27,051	27,307

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

c. Southeast Tech Employment Contract (Exempt) Salary Schedule – 220 Day

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
J	56,519	57,136	57,753	58,370	58,988	59,605	60,222	60,839
I	52,408	52,980	53,552	54,124	54,697	55,269	55,841	56,414
H	46,914	47,426	47,938	48,451	48,963	49,475	49,987	50,500
G	42,712	43,179	43,645	44,112	44,578	45,045	45,511	45,977
F	38,799	39,222	39,646	40,070	40,493	40,917	41,341	41,764
E	34,849	35,229	35,610	35,990	36,371	36,751	37,132	37,513
D	31,043	31,382	31,721	32,059	32,398	32,737	33,076	33,415
C	27,452	27,752	28,051	28,351	28,651	28,951	29,250	29,550
B	24,418	24,684	24,951	25,218	25,484	25,751	26,017	26,284
A	21,419	21,653	21,887	22,121	22,355	22,589	22,823	23,057

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
J	61,456	62,074	62,691	63,308	63,925	64,542	65,159	65,777
I	56,986	57,558	58,130	58,703	59,275	59,847	60,420	60,992
H	51,012	51,524	52,037	52,549	53,061	53,573	54,086	54,598
G	46,444	46,910	47,377	47,843	48,309	48,776	49,242	49,709
F	42,188	42,612	43,035	43,459	43,883	44,306	44,730	45,154
E	37,893	38,274	38,654	39,035	39,415	39,796	40,176	40,557
D	33,754	34,093	34,432	34,771	35,110	35,449	35,788	36,127
C	29,850	30,150	30,449	30,749	31,049	31,349	31,649	31,948
B	26,551	26,817	27,084	27,351	27,617	27,884	28,151	28,417
A	23,290	23,524	23,758	23,992	24,226	24,460	24,694	24,928

d. Southeast Tech Employment Contract (Exempt) Salary Schedule – 210 Day

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
J	53,950	54,539	55,128	55,717	56,306	56,896	57,485	58,074
I	50,025	50,572	51,118	51,664	52,210	52,757	53,303	53,849
H	44,781	45,270	45,759	46,248	46,737	47,226	47,715	48,204
G	40,771	41,216	41,661	42,107	42,552	42,997	43,442	43,888
F	37,035	37,439	37,844	38,248	38,653	39,057	39,462	39,866
E	33,265	33,628	33,991	34,354	34,718	35,081	35,444	35,807
D	29,632	29,955	30,279	30,602	30,926	31,249	31,573	31,897
C	26,204	26,490	26,776	27,062	27,349	27,635	27,921	28,207
B	23,308	23,562	23,817	24,071	24,326	24,580	24,835	25,089
A	20,446	20,669	20,892	21,116	21,339	21,562	21,785	22,009

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

d. Southeast Tech Employment Contract (Exempt) Salary Schedule (continued) – 210 Day

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
J	58,663	59,252	59,841	60,430	61,019	61,609	62,198	62,787
I	54,396	54,942	55,488	56,034	56,581	57,127	57,673	58,219
H	48,693	49,182	49,671	50,160	50,649	51,138	51,627	52,116
G	44,333	44,778	45,223	45,668	46,114	46,559	47,004	47,449
F	40,270	40,675	41,079	41,484	41,888	42,292	42,697	43,101
E	36,171	36,534	36,897	37,260	37,624	37,987	38,350	38,713
D	32,220	32,544	32,867	33,191	33,514	33,838	34,162	34,485
C	28,493	28,779	29,065	29,352	29,638	29,924	30,210	30,496
B	25,344	25,598	25,853	26,107	26,362	26,616	26,871	27,125
A	22,232	22,455	22,678	22,902	23,125	23,348	23,571	23,795

e. Southeast Tech Employment Contract (Non-Exempt) Salary Schedule

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
J	29.54	29.87	30.19	30.51	30.83	31.16	31.48	31.80
I	27.40	27.69	27.99	28.29	28.59	28.89	29.19	29.49
H	24.52	24.79	25.06	25.33	25.60	25.86	26.13	26.40
G	22.33	22.57	22.82	23.06	23.30	23.55	23.79	24.03
F	20.28	20.50	20.73	20.95	21.17	21.39	21.61	21.83
E	18.22	18.42	18.62	18.82	19.01	19.21	19.41	19.61
D	16.23	16.41	16.58	16.76	16.94	17.11	17.29	17.47
C	14.35	14.51	14.67	14.82	14.98	15.14	15.29	15.45
B	12.77	12.91	13.05	13.18	13.32	13.46	13.60	13.74
A	11.20	11.32	11.44	11.57	11.69	11.81	11.93	12.06

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

e. Southeast Tech Employment Contract (Non-Exempt) Salary Schedule (continued)

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
J	32.12	32.45	32.77	33.09	33.41	33.74	34.06	34.38
I	29.79	30.09	30.39	30.69	30.98	31.28	31.58	31.88
H	26.67	26.93	27.20	27.47	27.74	28.00	28.27	28.54
G	24.28	24.52	24.77	25.01	25.25	25.50	25.74	25.98
F	22.05	22.28	22.50	22.72	22.94	23.16	23.38	23.60
E	19.81	20.01	20.21	20.41	20.61	20.80	21.00	21.20
D	17.65	17.82	18.00	18.18	18.36	18.53	18.71	18.89
C	15.61	15.76	15.92	16.08	16.23	16.39	16.55	16.70
B	13.88	14.02	14.16	14.30	14.44	14.58	14.72	14.86
A	12.18	12.30	12.42	12.54	12.67	12.79	12.91	13.03

f. Southeast Tech - Professional 2 Salary Schedule

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
Y	62,465	63,734	65,003	66,272	67,542	68,811	70,080	71,349

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
Y	72,619	73,888	75,157	76,427	77,696	78,965	80,234	81,504

g. Southeast Tech - Program Assistant Salary Schedule

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
X	11.56	11.71	11.85	11.99	12.13	12.29	12.44	12.59
Y	12.36	12.51	12.66	12.82	12.97	13.13	13.30	13.46
Z	13.08	13.25	13.41	13.57	13.74	13.91	14.08	14.26

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
X	12.75	12.90	13.06	13.23	13.39	13.55	13.72	13.89
Y	13.62	13.79	13.96	14.13	14.31	14.48	14.66	14.85
Z	14.43	14.60	14.79	14.97	15.15	15.34	15.53	15.72

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

h. Southeast Tech - Classified Uniform Salary Schedule

Job Level	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
Q	31.94	32.29	32.64	33.00	33.34	33.69	34.04	34.38
P	29.58	29.90	30.22	30.55	30.87	31.19	31.52	31.84
O	26.48	26.76	27.06	27.34	27.63	27.93	28.21	28.50
N	24.09	24.35	24.62	24.88	25.14	25.41	25.67	25.93
M	21.89	22.12	22.37	22.60	22.85	23.08	23.32	23.56
L	19.67	19.89	20.10	20.32	20.53	20.74	20.96	21.17
K	17.60	17.80	17.99	18.18	18.37	18.56	18.75	18.95
J	16.80	16.98	17.16	17.35	17.53	17.71	17.90	18.08
I	15.50	15.67	15.84	16.01	16.17	16.35	16.52	16.68
G	14.84	15.00	15.16	15.33	15.49	15.64	15.81	15.97
F	13.80	13.95	14.10	14.25	14.40	14.55	14.70	14.85
D	13.22	13.36	13.50	13.64	13.80	13.94	14.08	14.23
C	12.11	12.25	12.38	12.51	12.64	12.78	12.91	13.04
A	11.61	11.74	11.87	11.99	12.12	12.25	12.38	12.50

Job Level	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16
Q	34.74	35.09	35.43	35.78	36.13	36.47	36.83	37.18
P	32.16	32.48	32.81	33.13	33.45	33.78	34.10	34.42
O	28.79	29.08	29.36	29.66	29.94	30.23	30.53	30.81
N	26.19	26.46	26.72	26.99	27.24	27.51	27.77	28.04
M	23.79	24.04	24.27	24.52	24.75	25.00	25.23	25.47
L	21.39	21.60	21.82	22.04	22.25	22.47	22.68	22.90
K	19.14	19.34	19.52	19.71	19.91	20.10	20.29	20.49
J	18.26	18.45	18.63	18.82	19.00	19.18	19.37	19.55
I	16.86	17.02	17.19	17.36	17.53	17.70	17.87	18.04
G	16.13	16.30	16.46	16.62	16.79	16.94	17.10	17.27
F	15.00	15.15	15.31	15.45	15.60	15.76	15.91	16.05
D	14.37	14.51	14.65	14.81	14.95	15.09	15.24	15.38
C	13.17	13.31	13.44	13.57	13.70	13.84	13.96	14.09
A	12.62	12.76	12.88	13.01	13.13	13.27	13.39	13.51

2. Approval of FY21 Southeast Tech Salary Schedules (continued) Rich Kluin 367-5692

i. Southeast Tech Instructor Salary Schedule – 186 Day

Lane	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
1	40,278	41,487	42,696	43,904	45,112	46,320	47,529	48,738	49,946	51,153
2	41,890	43,147	44,404	45,661	46,918	48,174	49,430	50,687	51,944	53,201
3	43,501	44,806	46,111	47,416	48,720	50,027	51,332	52,637	53,941	55,246
4	45,112	46,466	47,820	49,173	50,526	51,880	53,233	54,586	55,940	57,293
5	46,723	48,126	49,527	50,929	52,331	53,732	55,134	56,535	57,937	59,340
6	48,334	49,784	51,235	52,685	54,135	55,584	57,034	58,484	59,934	61,385
7	49,946	51,445	52,944	54,441	55,940	57,438	58,937	60,435	61,933	63,431
8	51,556	53,104	54,649	56,197	57,743	59,291	60,836	62,384	63,930	65,478

j. Southeast Tech Instructor Salary Schedule – 206 Day

Lane	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
1	44,609	45,949	47,287	48,626	49,963	51,301	52,641	53,979	55,316	56,655
2	46,395	47,787	49,179	50,570	51,962	53,355	54,745	56,138	57,530	58,921
3	48,179	49,625	51,071	52,515	53,961	55,406	56,852	58,297	59,742	61,187
4	49,963	51,463	52,962	54,461	55,960	57,458	58,957	60,456	61,955	63,454
5	51,748	53,301	54,852	56,405	57,957	59,510	61,063	62,615	64,167	65,719
6	53,532	55,139	56,745	58,351	59,956	61,563	63,168	64,775	66,380	67,986
7	55,316	56,976	58,636	60,296	61,955	63,615	65,275	66,934	68,593	70,253
8	57,102	58,815	60,527	62,241	63,954	65,666	67,380	69,093	70,806	72,519

k. Southeast Tech Instructor Salary Schedule – 226 Day

Lane	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
1	48,941	50,410	51,878	53,346	54,815	56,282	57,750	59,218	60,686	62,155
2	50,898	52,426	53,954	55,480	57,008	58,534	60,061	61,588	63,115	64,642
3	52,856	54,441	56,027	57,613	59,199	60,784	62,370	63,956	65,542	67,127
4	54,815	56,459	58,103	59,748	61,392	63,037	64,681	66,325	67,970	69,614
5	56,771	58,475	60,178	61,881	63,584	65,288	66,990	68,693	70,397	72,100
6	58,729	60,491	62,253	64,014	65,777	67,538	69,300	71,062	72,824	74,586
7	60,686	62,507	64,328	66,149	67,969	69,790	71,610	73,431	75,251	77,072
8	62,644	64,524	66,403	68,282	70,162	72,041	73,920	75,800	77,679	79,558