

ARTICULATION AGREEMENT

Southeast Technical College Associate Applied Science Degree Programs

Northern State University Bachelor of Science in Accounting Bachelor of Science in Banking and Financial Services Bachelor of Science in Business Administration Bachelor of Science in Finance Bachelor of Science in Management Bachelor of Science in Marketing

- I. Articulation Agreement between Northern State University (NSU) and Southeast Technical College (STC) Business Articulation Agreement is prepared per [SDBOR Policy 2:7 Program to Program Articulation Agreements](#). All NSU programs in the College of Professional Studies – Business are available both fully online and on-campus. Northern will waive the additional BS course requirements for BS degrees for STC AAS graduates.

- II. Purpose:
 - a. Establish an articulation agreement that addresses the varying needs of students and the complementary nature of the institution's programs.
 - b. Provide increased educational opportunities for students from South Dakota and the region.
 - c. Extend and clarify educational opportunities for students from South Dakota and the region.
 - d. Provide Southeast Technical College students who have completed an AAS degree program an opportunity to earn a Bachelor of Science degree from Northern State University's College of Professional Studies – Business.
 - e. Establish collaborative communication protocols between STC and NSU Admissions, Registrars, Advisors, Distance Education Staff, and Faculty.
 - f. Establish shared marketing and promotion of the articulation agreement.

- III. SDBOR Policies and Guideline
 - a. [SDBOR Policy 2:5 – Transfer of Credit](#)
 - b. [SDBOR Policy 2:31 – Articulation of General Education Courses: South Dakota Technical Colleges with a Memorandum of Agreement with the Board of Regents.](#)
 - c. [SDBOR Academic Affairs – Transferrable Gen Ed with South Dakota Technical Colleges](#)

IV. Transferrable Credits to NSU:

- a. STC students who complete an AAS degree from STC may matriculate to NSU to complete a BS degree from the College of Professional Studies – Business with course to course and block transfer credits outlined in the STC to NSU Business Articulation Transfer Table per SDBOR Policies and Guidelines.
- b. SDBOR Policy 2:5 paragraph 1.3 limits the number of transferrable credits to 60.
- c. SDBOR Policy 2:31 and SDBOR Academic Affairs Guideline identify the general education courses eligible for transfer from South Dakota Technical Colleges.

V. Academic Pathways:

- a. The business core and major degree requirements are listed in the [NSU catalog](#):
 - i. [Accounting BS](#)
 - ii. [Banking and Financial Services \(BS\)](#)
 - iii. [Business Administration \(BS\)](#)
 - iv. [Finance \(BS\)](#)
 - v. [Management \(BS\)](#)
 - vi. [Marketing \(BS\)](#)
- b. STC course SSS 100 fulfills NSU course IDL 190-degree requirement (2 credits).
- c. STC students who earn an AAS in Accounting and matriculate to NSU BS Accounting receive credit for: ACCT 210, ACCT 211, CSC 273, and BADM 102 (12 credits total in major program requirements in the Business Core).
- d. STC students who earn an AAS in Business Administration; Business Administration: Agribusiness; Entrepreneurship; or Marketing and matriculate to the NSU BS in Banking and Financial Services; Business Administration; Finance; Management; or Marketing receive credit for BADM 102, BADM 244, and BADM 370 (9 credits total in the Business Core).
- e. Block Transfer of STC Credits for Electives:
 - i. AAS in Accounting or Business Administration, Business Administration: Agribusiness; Entrepreneurship; or Marketing receive a block transfer of 21 credits in Business electives, BADM 292T.
 - ii. STC students who earn an AAS in any non-Business program receive a block transfer of 21 credits in general electives, ELEC 292T.
- f. Additional general education coursework and general elective courses may be taken at STC if equivalent courses are available at NSU.

VI. Additional Opportunities for STC Students matriculating to NSU:

- a. Accounting Majors are eligible for admission to NSU's accelerated Master of Science Accounting Analytics (MSAA).
 - i. Students must meet all requirements for admission to NSU Graduate Studies and the accelerated MSAA at NSU.
 - ii. After completing 90 credits (STC and NSU) students may apply for admission to NSU Graduate Studies accelerated MSAA program.
- b. Non-Accounting Majors are eligible for admission to NSU's accelerated Master

of Science in Banking and Financial Services (MSB&F).

- i. Students must meet all requirements for admission to NSU Graduate Studies and the accelerated MSB&F at NSU.
 - ii. After completing 90 credits (STC and NSU) students may apply for admission to NSU Graduate Studies accelerated MSB&F program.
- c. Dacotah Bank, headquartered in Aberdeen with locations in more than 30 communities in South Dakota, Minnesota, and North Dakota, guarantees STC AAS graduates who graduate with NSU BSB&F or MSB&F degree program an interview. Students interested in the Dacotah Bank interview will contact NSU Career Services.

VII. Agreement Administration

- a. NSU and STC Leadership will meet at least annually in July to review all articulation agreements.
- b. Institutions will create a combined annual report detailing the progress of the articulation agreement.
- c. Curriculum changes to the AAS degrees at STC and the BS degrees in the NSU College of Professional Studies – School of Business will be communicated annually between the STC Provost and the NSU Associate Provost by May 31.
- d. Student Information System coding will be created to identify and track students participating in the articulation agreement.
- e. Articulation information will be posted to institutional websites.
- f. Marketing and promotion materials specific to this articulation agreement will be co-branded in collaboration with respective Communications/Marketing departments.
- g. Admissions, Registrars, Advisors, Distance Education Staff, and Faculty will establish an annual meeting to review, update, and share program promotions.
- h. NSU will provide current Programs of Study for STC students planning to complete a BS degree at NSU per this Articulation Agreement.

VIII. Northern State University and Southeast Technical College will collaborate on modifications to this agreement. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

IX. The term of this agreement is for an indefinite period beginning January 1, 2022, subject to mutual continuation of the agreement. The agreement applies to STC AAS graduates since January 1, 2012..

X. Termination

- a. This agreement may be terminated by either party upon one year's written notice to the other. Student(s) enrolled in the program at that time shall be allowed to complete the program.
- b. This agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the

NSU and STC Articulation Agreement for Business Degrees 20211021

Legislature fails to appropriate or grant expenditure authority or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by Northern State University.

- c. Termination for any of these reasons is not a default by Northern State University nor does it give rise to a claim against Northern State University.

XI. The signatures affixed below agree to the articulation agreement described above. This articulation agreement is considered automatically renewed unless changes are required or written notification of cancellation is provided. NSU or STC may cancel this agreement with one-year notice, before or during the July meeting of NSU and STC Leadership (see Section V, above).

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Director of Online & Continuing Education (Date)

DocuSigned by: Benjamin Valdez 10/21/2021
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Vice President Academic Affairs STC (Date)

DocuSigned by: Doug Omer 10/21/2021
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Dean College of Professional Studies (Date)

DocuSigned by: Erin Foubert
A11AE12909284DA...
AVPAA/Director Graduate Studies (Date)

DocuSigned by: Mike Wanous
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Provost/VP of Academic Affairs (Date)

DocuSigned by: Mal Schunor 10/22/2021
EF05523E46BC452...
NSU President (Date)

STC to NSU Business Articulation Transfer Table

NSU BS Major	To Be Taken at NSU				To Be Taken at STC			
	Major Credits	Business Core	General Education	Total Credits at NSU	Course for Course transfer toward Business degree at NSU upon AAS completion at STC*	Block Transfer of Business Electives toward Business degree at NSU upon AAS completion at STC**	Predicted Course for Course transfer of Transferrable General Education Requirements from STC toward general education at NSU****	Total Credits at STC

NSU BS Accounting (online or on campus) major open only to those with STC AAS in Accounting

Accounting	27	33-36	18-21	78-84	12	21	9-12	42-45
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NSU Business degree programs (all available online or on campus) are open to students who completed STC AAS in Business Administration, Business Administration: Agribusiness, Entrepreneurship, or Marketing.

Banking and Financial Services	24	36-39	18-21	78-84	9	21	9-12	39-42
Business Administration	24	36-39	18-21	78-84	9	21	9-12	39-42
Finance	27	36-39	18-21	81-87	9	21	9-12	39-42
Management	24	36-39	18-21	78-84	9	21	9-12	39-42
Marketing	24	36-39	18-21	78-84	9	21	9-12	39-42

NSU Business degree programs (all available online or on campus) are open to students who completed STC AAS in any non-business field

NSU BS Major	To Be Taken at NSU				To Be Taken at STC			
	Major Credits	Business Core	General Education	Total Credits at NSU	Course for Course transfer toward Business degree	Block transfer of technical credits from STC toward general electives (to reach the required 120 credits in the degree) at NSU STC***	Predicted Course for Course transfer of Transferrable General Education Requirements from STC toward general education at NSU****	Total Credits at STC
Banking and Financial Services	24	45-48	18-21	87-93	2	21	9-12	32-35
Business Administration	24	45-48	18-21	87-93	2	21	9-12	32-35
Finance	27	45-48	18-21	90-96	2	21	9-12	32-35
Management	24	45-48	18-21	87-93	2	21	9-12	32-35
Marketing	24	45-48	18-21	87-93	2	21	9-12	32-35

* Course for course transfer of 12 credits STC AAS Accounting to NSU BS Accounting: IDL 190 (2); ACCT 210 (3); ACCT 211 (3); CSC 273 (3); BADM 102 (1)

* Course for course transfer of 9 credits STC AAS Business to NSU BS in non-Accounting Business: IDL 190 (2); BADM 102 (1); BADM 244 (3); BADM 370 (3)

* Course for course transfer of 2 credits STC AAS in any field to NSU BS or BA in non-Accounting Business: IDL 190 (2)

** STC students who earn an AAS in a Business (Accounting, Business Administration, Business Administration: Agribusiness, Entrepreneurship, or Marketing from STC receive 21 credits of general business electives NSU.

*** STC students who earn an AAS degree in any field from STC can bring in a block transfer of up to 21 technical credits toward general electives at NSU. Total number of credits transferred from STC to NSU cannot exceed 60.

**** Course for course transfer of transferable general education credits from STC to NSU for students who earn an AAS degree in any field from STC. Students may take additional transferable general education courses at STC and transfer course to course, total transfer credits cannot exceed 60. Encourage STC students take MATH 114 and ECON 201 for STC general education requirements.