

**University of South Dakota Beacom School of Business (BBA Majors)
and
Southeast Technical College (A.A.S. Degrees)**

I. Parties

The parties to this agreement are the University of South Dakota (USD), Beacom School of Business and Sioux Falls School District, Southeast Technical College (STC).

II. Purpose

The purpose of this agreement is to:

- A. replace the Program to Program Articulation Agreement with Respect to Applying the Associate of Applied Sciences Degree Programs towards the Bachelor of Business Administration Degree Program majors between STC and USD dated [SDBOR, December, 2005];
- B. have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- C. provide increased educational opportunities for students from South Dakota and the region;
- D. extend and clarify education opportunities for students;
- E. provide STC students who have completed A.A.S. degrees an opportunity to earn a major in the USD Bachelor of Business Administration degree.

III. Academic Program

- A. STC A.A.S Accounting to USD B.B.A. Accounting

Upon successful completion of the USD requirements specified in III.D. below, USD will accept up to 41 course credits from STC's A.A.S. degree in Accounting for students majoring in Accounting within the Bachelor of Business Administration degree program at USD. Students must successfully complete the A.A.S. degree in Accounting from STC prior to transferring to USD for the block transfer course credits to be accepted. General Education coursework indicates STC coursework excluding technical course credits. Students must meet all S.D. Board of Regents policies and university graduation requirements in order to receive a degree.

- B. STC A.A.S Business Administration or Accounting to USD BBA non-accounting majors

Upon successful completion of the USD requirements specified in III.D. below, USD will accept up to 41 course credits from STC's A.A.S. degrees in Business Administration or Accounting for students in the Bachelor of Business Administration degree program with a non-accounting major at USD. Students must successfully complete the A.A.S. degree in Business Administration or Accounting from STC prior to transferring to USD for the block transfer course credits to be accepted. General Education coursework indicates STC coursework excluding technical course credits. Students must meet all S.D. Board of Regents policies and university graduation requirements in order to receive a degree.

- C. STC A.A.S non-business administration and non-accounting to USD BBA non-accounting majors

Upon successful completion of the USD requirements specified in III.D. below, USD will accept up to 32 course credits from STC's A.A.S. degrees for students in the Bachelor of Business Administration degree program with a non-accounting major at USD. Students must successfully complete the A.A.S. degree in from STC prior to transferring to USD for the block transfer course credits to be accepted. General Education coursework indicates STC coursework excluding technical course credits. Students must meet all S.D. Board of Regents policies and university graduation requirements in order to receive a degree. Students completing the A.A.S. degree in Marketing will be receive credit for BADM 370 Principles of Marketing.

- D. Requirements to be completed at USD to earn a Bachelor of Business Administration degree with Accounting Major or Non-Accounting Major are outlined below as are courses to be taken at STC.

	To Be Taken at USD			To Be Taken at STC	
USD BBA Major	Major Credits	Upper Level Credits in order to meet the 60 required	Pre-major Support Credits*	Block Transfer of Pre-major Support Credits upon A.A.S. completion **	Block Transfer of credits toward meeting the general education requirements at USD
USD BBA Accounting major open only to those with A.A.S. in Accounting					
Accounting	54	6	16-17	9	32
The following USD BBA majors are open to students who completed a A.A.S. in Business Administration or A.A.S. in Accounting at STC.					
Business Administration	50	10	16-17	9	32
Economics	51	9	16-17	9	32
Finance	50	10	16-17	9	32
Human Resource Management	50	10	16-17	9	32
Health Services Administration	51	9	16-17	9	32
Innovation & Entrepreneurship	51	9	16-17	9	32
Management	50	10	16-17	9	32
Marketing	50	10	16-17	9	32
Operational Analytics	51	9	16-17	9	32
The following USD BBA majors are open to students who completed a A.A.S. not in Business Administration or Accounting at STC.					
Business Administration	50	10	25-26	0	32
Economics	51	19	25-26	0	32
Finance	50	10	25-26	0	32
Human Resource Management	50	10	25-26	0	32
Health Services Administration	51	9	25-26	0	32
Innovation & Entrepreneurship	51	9	25-26	0	32
Management	50	10	25-26	0	32
Marketing	50	10	25-26	0	32
Operational Analytics	51	9	25-26	0	32
* Pre-major coursework includes CMST 210-3cr., BADM 220-3 cr., ECON 201-3 cr., ECON 202-3 cr., and MATH 121-4 cr. or MATH 123-5 cr. for a total of 16-17 credits.					
** A.A.S. degree requirements sufficient for completion of BADM 101, ACCT 210, ACCT 211. Block transfer on completion of the A.A.S. in Accounting or Business Administration					

C. Additional Requirements for Bachelor of Business Administration Majors

1. Students must take ENGL 205 Business Writing (3 cr) as part of the BBA degree. If a student has taken a different composition course, the student must complete a senior research paper on a business topic.
2. Students must have a cumulative GPA of 2.5 (on a 4.0 scale), a GPA of 2.5 in business, accounting, marketing, business and technical coursework, and no course grade below a "C" (2.0 on a 4.0 scale) for admission to their major.
3. Students must complete a minimum of 60 credits of upper level (300 or 400) coursework. BBA major coursework credit is included in this requirement.
4. No more than two business courses (ACCT, BADM, BLAW, DSCI, ECON, ENTR, FIN, HRM, HSAD, MKTG, MGMT) with grades of D, F, or WDF are permitted.
5. No more than 6 credit hours may be counted toward a business major from any of the following four categories: (1) internships/practicums, (2) study tour, (3) independent studies/readings and (4) service learning activities. In addition, no more than 6 credits total from the list may be applied to any business major (i.e., business electives), and no more than 12 credits total from the list can be applied toward a business degree (i.e., business and/or free electives). No more than 6 credits of Satisfactory/Unsatisfactory graded business coursework may be applied toward a business major.
6. Students must pass an exit examination.

IV. Obligations

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved in this articulation agreement.

V. Modifications

This agreement may be modified from time to time by the South Dakota Board of Regents and Southeast Technical College with approval by the South Dakota Board of Education.

Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

VI. Termination

This agreement may be terminated by either party upon one year's written notice to the other. Student(s) enrolled in the program at that time shall be allowed to complete the program.

This Agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the Legislature fails to appropriate or grant expenditure authority or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by the University of South Dakota. Termination for any of these reasons is not a default by the University of South Dakota nor does it give rise to a claim against the University of South Dakota.

VII. Effective Date

Start Date of the 2018 term at STC and USD. The agreement applies to students who graduated from STC in 2020 and subsequent years.

VIII. Acceptance of Agreement:

DocuSigned by:
Robert Griggs
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Robert Griggs, President
Southeast Technical College

5/14/2021

Date

DS
DG
DocuSigned by:
Sheila K Gestring
FB2E58746817489...

Sheila K Gestring, President
University of South Dakota

5/17/2021

Date